FEDERAL RESERVE BANK of NEW YORK

The Role of Education in Students' Economic Mobility and Long Term Outcomes

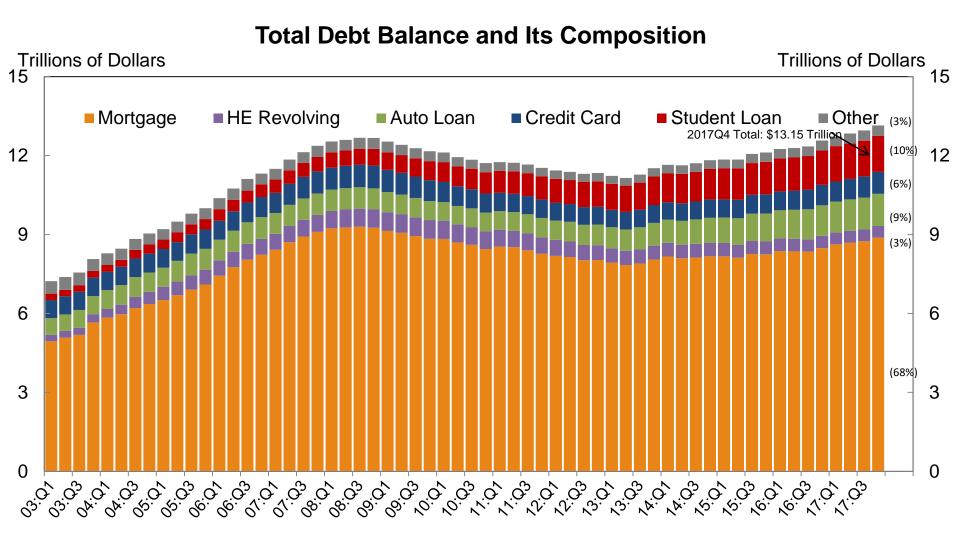
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Outline

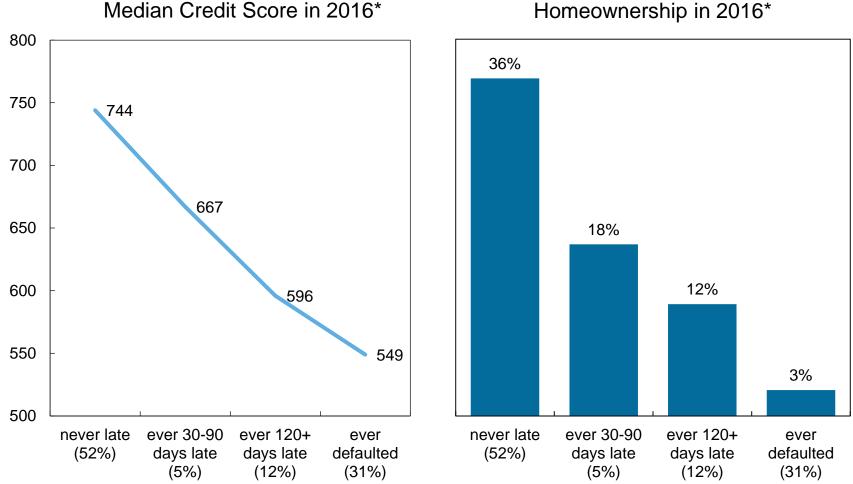
- Large Returns to Higher Education & More Important Today
- However, large increase in student debt in past two decades
 - Critical to understand whether student debt holdings have affected young Americans' later life outcomes, example homeownership
 - Almost 25% of student debt holders default by their early 30s
 - Economic Mobility, Student debt/default, labor market outcomes integrally related
- Underscores the importance of understanding whether Education (Graduation, Major, College Type and Selectivity) Matters
 - For default
 - For Homeownership
 - For Earnings, Employment , Economic Mobility
- Leverage unique mergers of few datasets
 - New York Fed Consumer Credit Panel and National Student Clearinghouse
 - National Student Loan Data System and Treasury data

Total Household Debt Passed 2008Q3 Peak But Composition Has Changed



Source: New York Fed Consumer Credit Panel/Equifax

Delinquency and Default Associated with Lower Credit Scores and Homeownership Rates at Age 30

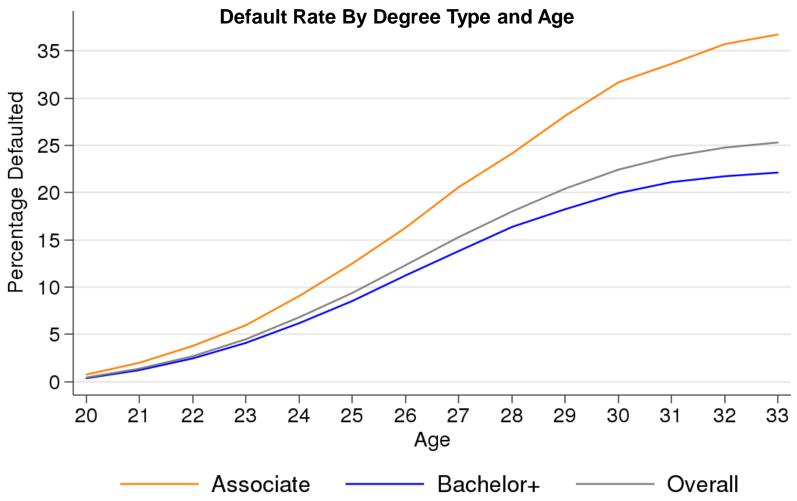


Homeownership in 2016*

* Among borrowers who were age 30 in 2016 and left school between 2006-2011.

Does Education Type Matter for Default?

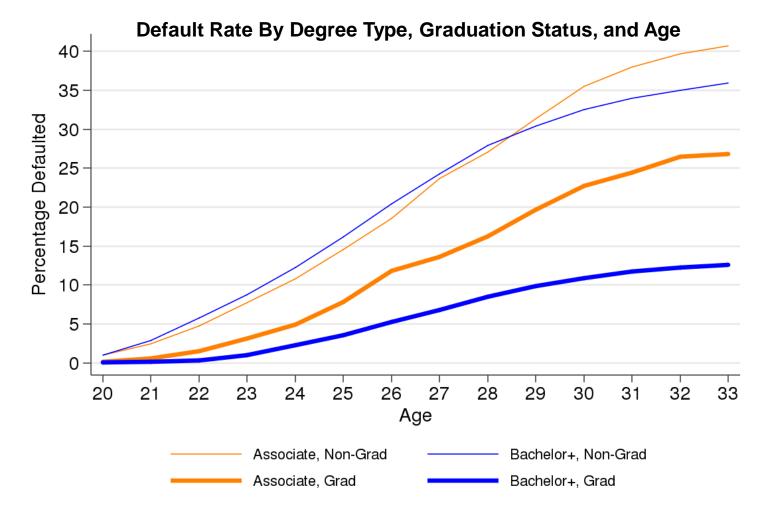
Associates Students Have Markedly Higher Default Rates than Bachelor's



• At age 33, Associates students have 15% higher default rates than Bachelor's students.

Percentage ever defaulted by each age, out of college-goers with student loans. Bachelor's and Bachelor's+ refer synonymously refer to Bachelor's and post-Bachelor's students. Source: New York Fed Consumer Credit Panel/Equifax and National Student Clearinghouse

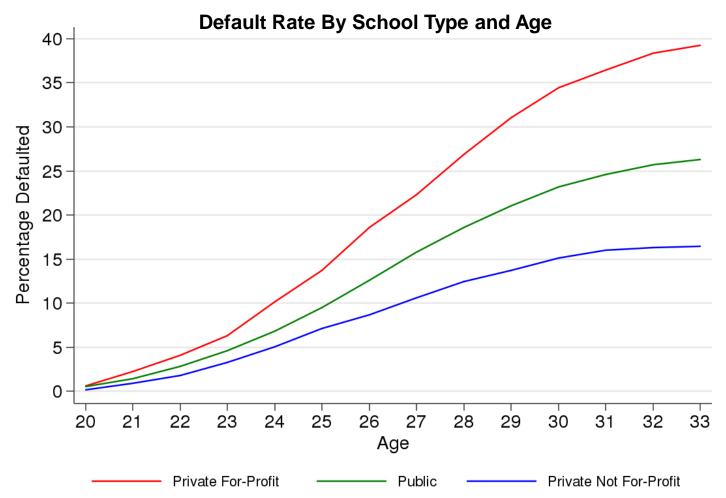
Non-Graduates Have Higher Default Rates, Regardless of Degree Type



• The gap between Bachelor's graduates and non-graduates is 23 percentage points.

Percentage ever defaulted by each age, out of college-goers with student loans. Bachelor's and Bachelor's+ refer synonymously refer to Bachelor's and post-Bachelor's students. Source: New York Fed Consumer Credit Panel/Equifax and National Student Clearinghouse

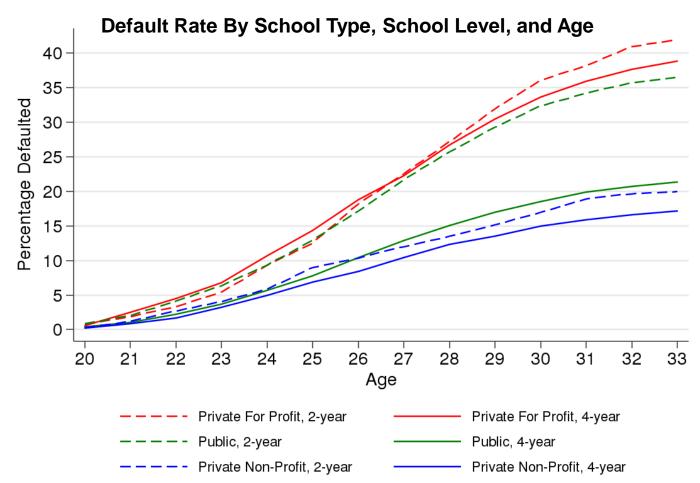
For-profit College Students Have, By Far, the Highest Default Rates



• Default rates of for-profit students are 23 (13) ppt higher than private not-for-profit (public).

Percentage ever defaulted by each age, out of college-goers with student loans. Source: New York Fed Consumer Credit Panel/Equifax and National Student Clearinghouse

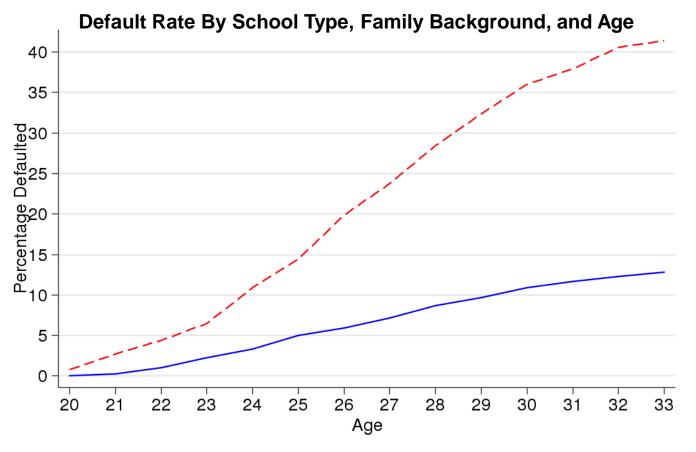
Default Rates of Community College Students Not Too Different from For-profit Students



 Wide divergence (16 ppt at age 33) of default rates between 2 year and 4 year public college students, unlike for for-profits and not-for-profits.

Percentage ever defaulted by each age, out of college-goers with student loans. Source: New York Fed Consumer Credit Panel/Equifax and National Student Clearinghouse

Yawning Gap Between Less-Advantaged For-Profit Students And Advantaged Not-For-Profit Students



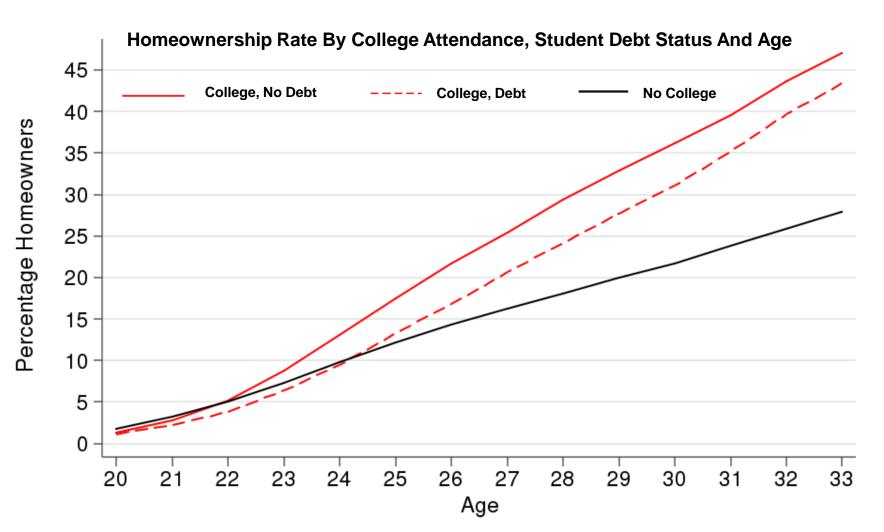
---- Below Mean Income, Private For-Profit Above Mean Income, Private Not-For-Profit

Default Gap At Age 33 Between Less-advantaged For-Profit Students And Advantaged Not-For-Profit Students is Almost 30 ppt.

Percentage ever defaulted by each age, out of college-goers with student loans. Family background proxied by 2010 zip code-level mean income where an individual resided at the youngest age we observe. Mean income is \$55,000. Source: New York Fed Consumer Credit Panel/Equifax and National Student Clearinghouse

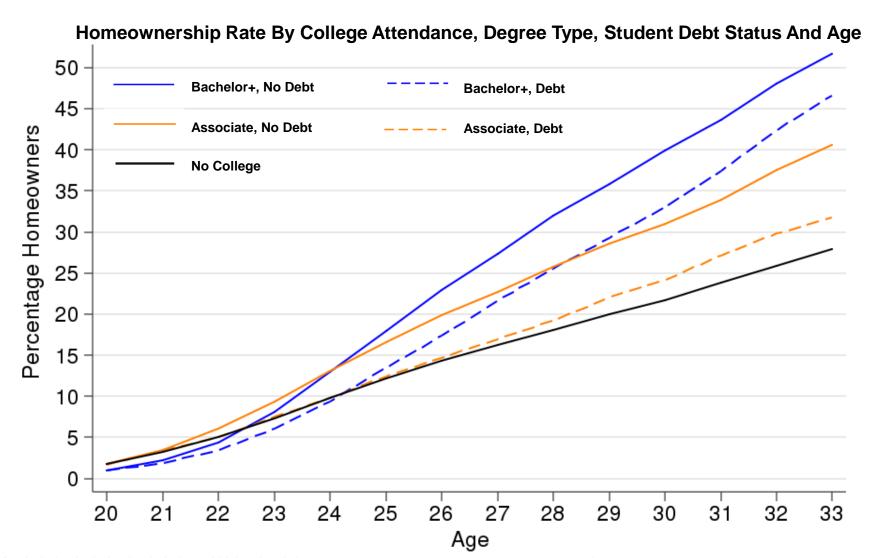
Does Student Debt Matter for Homeownership? Does Education Mediate this Relationship?

College Attendance Associated With Markedly Higher Homeownership



Source: New York Fed Consumer Credit Panel/Equifax and National Student Clearinghouse

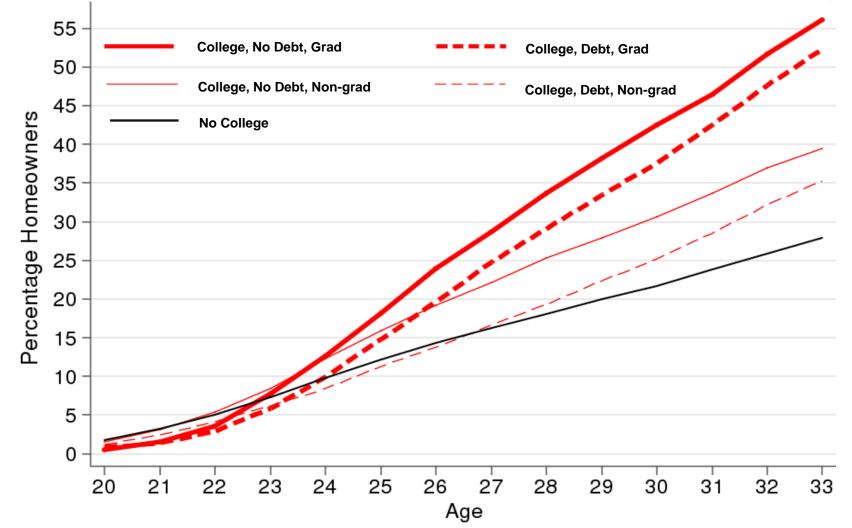
Bachelor's Students Have Higher Homeownership Rates Than Associates, Regardless Of Debt Status



Bachelor's+ includes bachelor's and higher-level degrees. Source: New York Fed Consumer Credit Panel/Equifax and National Student Clearinghouse

Graduates Have Higher Homeownership Rates, Regardless Of Debt Status

Homeownership Rate By College Attendance, Graduation Status, Student Debt Status And Age



Source: New York Fed Consumer Credit Panel/Equifax and National Student Clearinghouse

College Attendance Appears To Mitigate The Importance Of Family Background

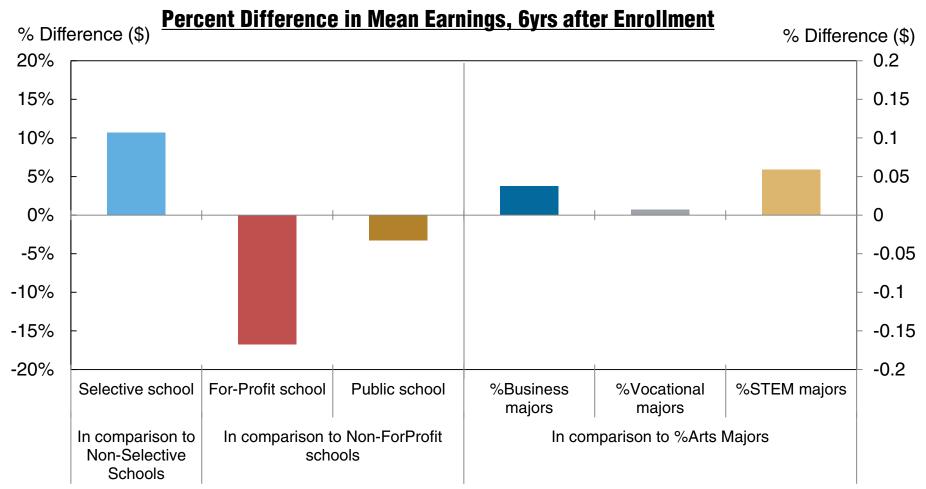
Homeownership Rate By College Attendance, Family Income, And Age **College, Above Mean Income College, Below Mean Income** No College, Above Mean Income Percentage Homeowners No College, Below Mean Income

Family background proxied by 2010 zip code-level mean income where an individual resided at the youngest age we observe. Mean income is \$55,000. Source: New York Fed Consumer Credit Panel/Equifax and National Student Clearinghouse

Age

Role of Education in Earnings and Economic Mobility

Major Matters for Medium-term Earnings, and so does College Type and Selectivity



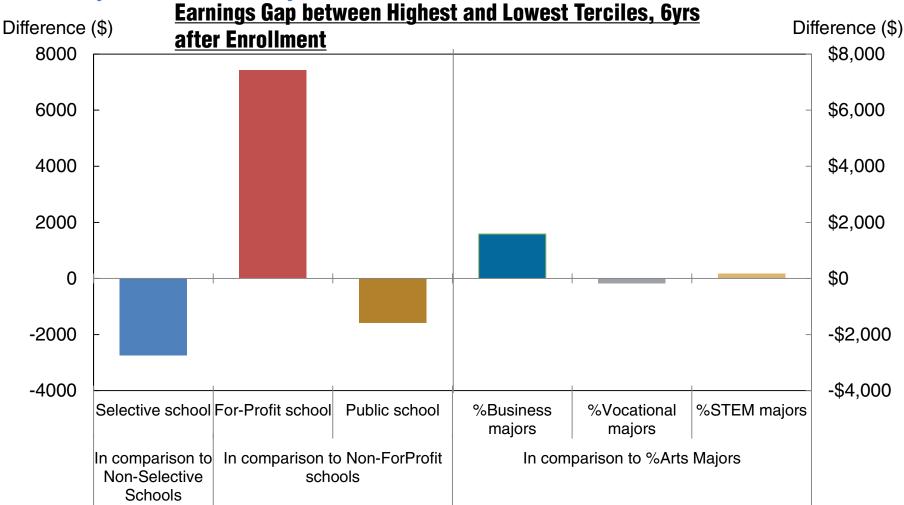
- Large premium for selective college attendance (11% higher earnings)
- For-profit (FP) attendance leads to 17% (26%) lower earnings relative to not-for-profits (NFP)
- STEM has highest premium followed by Business (10% increase in share of STEM leads to 6% (2%) increase in mean earnings)

Economic (or Social) Mobility

- Upward mobility
 - Individuals move up the earnings distribution over time
- What are the determinants of upward mobility?
 - Do certain types of educational background (major, selectivity, college type) promote upward mobility more than others?

Selective Colleges Promote Upward Mobility; For-profit Colleges

Hinder Upward Mobility



- 4-year Public colleges serve as equalizers; NFP is polarizing and so are Business and STEM
- STEM more lucrative, but less equalizing (relative to Arts); but more equalizing in long term
- While 4-year public colleges equalizers, Community colleges (2 yr Public) are polarizers 19

Key Takeaways (Default)

- While almost 30% of student debt holders default by early 30s, there is much heterogeneity
- Groups with high default rates
 - Associates students
 - Non-graduates
 - For-profit, community college and non-selective college students
 - Arts students

Key Takeaways (Homeownership)

- College education associated with markedly higher homeownership rate, regardless of debt status
 - Homeownership rates for Bachelors' higher than Associates' regardless of debt status
 - Lowest homeownership rates for those who do not go to college and gap widens over time
 - Graduates have significantly higher homeownership rates than non-graduates, regardless of debt status
- At each degree/completion level, students with debt have lower homeownership rates
- College education appears to mitigate importance of family background

Key Takeaways (Returns)

- Heterogeneity in returns to Majors and Collegetypes
 - Large premium to selective colleges & STEM
 - Large penalties to FP college attendance

Key Takeaways (Economic Mobility)

- Economic Mobility
 - Selective colleges are not only lucrative, but are equalizing (conditional on access)
 - For-profit colleges thwart upward mobility even though they cater overwhelmingly to low income students
 - Business and STEM are polarizing, though lucrative
 - Public 4-year colleges are equalizing, but Community
 Colleges are not

Appendix

Examples of School Types

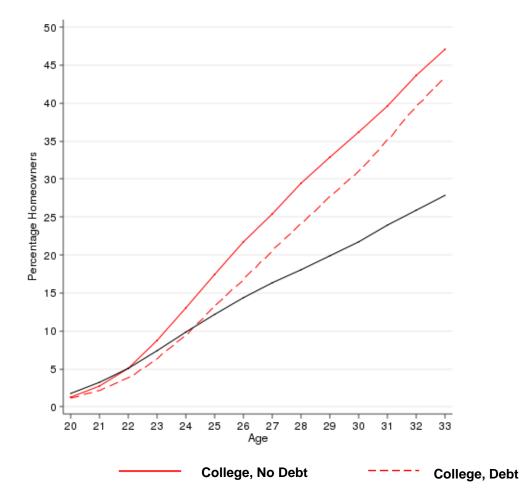
| School Type | Examples |
|------------------------------|---|
| Public (4yr) | University of California at Berkeley, Ohio State University, CUNY Queens College |
| Private Not-for-Profit (4yr) | Columbia University, Selma University, Manhattan College, |
| Private For-Profit (4yr) | University of Phoenix, Devry University, American College of Acupuncture and Oriental Medicine, |
| Public (2yr) | Jefferson Davis Community College, Palo Alto College, Coffeyville Community College, |
| Private Not-for-Profit (2yr) | St. Luke's College, Springfield College in Illinois, National Latino Education Institute, |
| Private For-Profit (2yr) | Kaplan College, Faust Institute of Cosmetology, Austin Institute of Real Estate, |
| Selective (4yr) | Harvard University, Wesleyan University, Wheaton College, |
| Non-Selective (4yr) | San Diego State University, University of North Dakota, Devry University, |

Examples of Major Types

| School Type | Examples |
|-------------|---|
| Arts | Gender Studies, Languages (e.g. Arabic), Linguistics, Theology, |
| Business | Family and Consumer Sciences, Legal Studies, Marketing, Management, |
| STEM | Computer Science, Engineering, Mathematics, Physical Sciences, |
| Vocation | Agriculture, Culinary Services, Fitness Studies, Homeland Security, Mechanic and Repair Technologies, |

Homeownership Gap Between Students With And Without Student Debt Widens Slightly Over Time

Homeownership Rate By College Attendance, Student Debt Status, And Age/Year

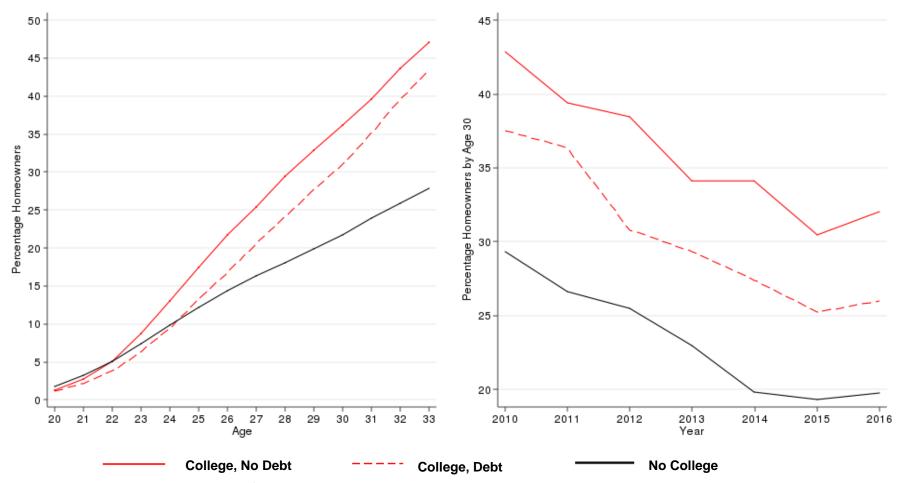


No College

Source: New York Fed Consumer Credit Panel/Equifax and National Student Clearinghouse

Homeownership Gap Between Students With And Without Student Debt Widens Slightly Over Time

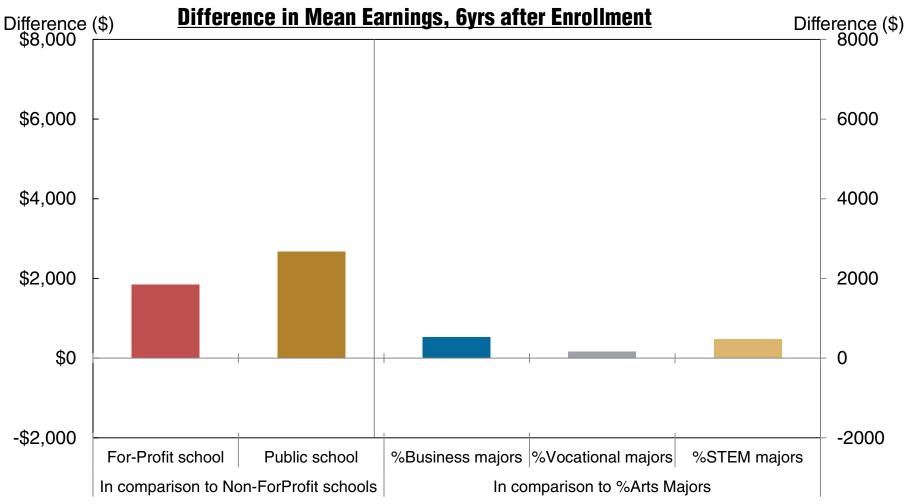
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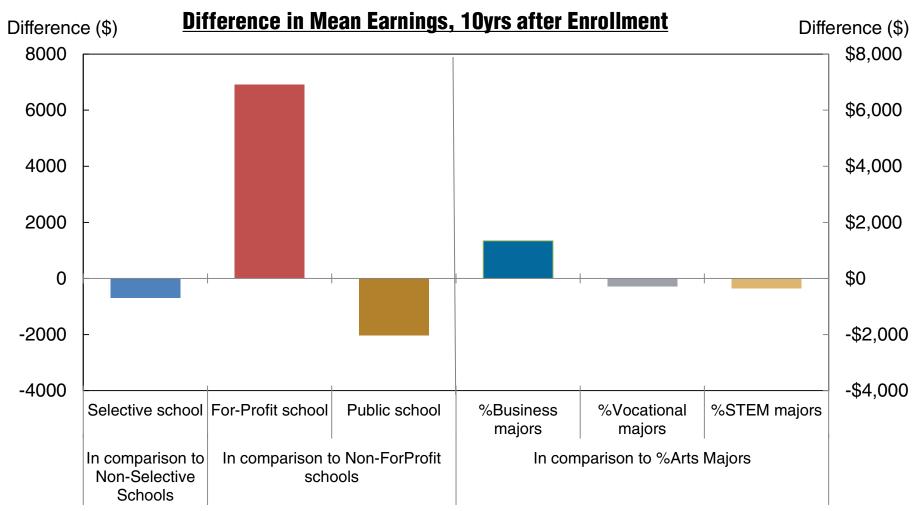
Business and STEM are Polarizing, and so are Community Colleges

and For-Profits: Two-year colleges



- Business and STEM polarizing relative to Arts, although lucrative
- 2-year NFPs relatively lucrative and equalizing

STEM becomes an equalizer in the long-run



- 4-year Public colleges serve as equalizers; NFP is polarizing and so is business.
- STEM less equalizing in short-run, more equalizing in long-run
- While 4-year public colleges are equalizers, Community colleges (2 yr Public) are polarizers